

Dear Future Exhibitor:

On behalf of the entire team here at Mandalay Bay Convention Center, I'd like to welcome you to our beautiful facility! The experience that you will have at MBCC will be like no other, as our dedicated staff works around the clock to ensure the most successful and productive meetings/events! We have created this brochure with the Exhibitor in mind, providing convenience in ordering services for your event. We have included many instructional/information pages as well, filled with commonly asked questions and helpful hints.

Listed below is a synopsis of MBCC Services:

Business Center An exclusive, full-service center for reliable business support services including photocopies, fax transmissions, office supplies, shipping, and rental of cellular phones.

Food & Beverage As the exclusive provider for all food and beverage needs, our services range from meeting room coffee services and booth service to receptions, cocktail parties and banquets.

Booth Cleaning As the exclusive cleaning contractor, we offer full booth cleaning services with a professionally-trained staff to ensure quality cleaning.

Technical Services MBCC is pleased to provide a complete range of services for your booth, event or meeting, utilizing equipment that is the cutting edge in technology for the trade show and convention industry. The technical services include Internet Services, Telecommunications, Electrical, Plumbing and Audio Visual services.

We at MBCC hope that your experience with us will be rewarding and enjoyable. If you have any questions regarding this brochure or placing orders, please contact our Exhibitor Services department at (702) 322-3000 for assistance.

Sincerely,



Martie Sparks, CMP

Vice President of Catering & Convention Services





To order services from Mandalay Bay visit www.mandalayorders.com

In to order electrical need's on-line the following password must be used to access the order forms: 030035MB.

The Advance Rate cut- off date is February 8th.. Any orders received after this date will be charged at the Show rate.



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◆ SAVE MONEY \$\$\$

Save money by placing your orders twenty-one (21) days prior to show opening! Full payment must be included **with the orders** to receive the Advance Rate. Orders received after the Cut-Off date will be charged the Show Rate where applicable.

◆ SUBMITTING YOUR ORDER FORMS

All booth services must be submitted on an order form. MBCC will accept your order form by fax, email or online. We are unable to take your order via telephone.

Fax: (702)669-4575

Email: mbccweborders@mandalaybay.com

Online: www.mandalayorders.com

◆ SEND COMPLETE & ACCURATE INFORMATION

Any missing information will cause a delay in our ability to process your order. Incomplete orders will not be guaranteed the Advance Rate. Where indicated, please complete the installation date requirements, labor dates, and all other information.

If your booth number changes prior to move-in, you must notify MBCC in writing with the following information:

- ◆ Company Name
- ◆ Previous Booth Number
- ◆ New Booth Number

◆ METHOD OF PAYMENT

MBCC accepts the following methods of payment:

- ◆ **CREDIT CARD**
 - Please place credit card information on the order form.
- ◆ **BANK TRANSFER**
 - Please mark Wire Transfer on the order form and you will be contacted by MBCC Exhibitor Services with the information required to submit Bank or Wire Transfers. A credit card will be required to be on file for overages.
- ◆ **COMPANY CHECK**
 - **No checks will be accepted for orders placed within twenty-one (21) days prior to show opening.**
 - Keep in mind when sending a check, it can take 14-21 days for it to reach our office even when overnighted. Your pricing will be based on when the package is RECEIVED.
 - Checks received without order forms, backup or instructions as to what the payment applies to will be returned to the sender and will delay processing of your order(s).
 - **Make checks payable to: Mandalay Bay Resort & Casino. The name of the Show and your booth number MUST be referenced on the check. Checks must be drawn on US Banks and in US Funds. Mandalay Bay will NOT accept personal checks.**
 - Checks (with order forms) should be mailed to:

MANDALAY BAY RESORT & CASINO, LOCKBOX SERVICES, BANK OF AMERICA
FILE 50519
LOS ANGELES, CA 90074

◆ PAYMENT & CANCELLATION PROCEDURES

No credits will be issued on services installed as ordered even though not used.

No credits will be issued after show closing. Please review invoice prior to departure.

Cancellations must be made **in writing** seventy-two (72) hours prior to scheduled installation or delivery time. Refunds will not be given for orders cancelled less than seventy-two (72) hours prior to install or delivery.

◆ REPORTING TROUBLE WITH SERVICES

In order to allow MBCC the ability to trouble-shoot any problems you may have with services ordered, **all** reports of trouble with installed or delivered services need to be reported by the Exhibitor **in person** to the MBCC personnel at the Mandalay Bay Service Desk. Any reports of trouble with installed or delivered services after the event has concluded will not be refunded.

◆ PLACING ORDERS ON-SITE

All onsite orders MUST be placed in person at the Mandalay Bay Service Desk. The Service Desk is located on Level 1 of the South Convention Center, next to the Business Center. MBCC will not take orders for services over the phone, as payment and a signature is required before service is delivered.

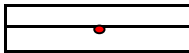
◆ EXHIBIT SPACES

There are three (3) major types of exhibit spaces (or booth types) used at trade shows, conventions and events. Following are the standard installations for each type:

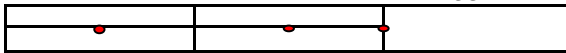
ISLAND



IN-LINE



PENINSULA



Please send detailed floor plans indicating where you require Telecommunications service, Internet service and Cable installation. Standard installation for services are indicated above. In-line booths and peninsula booths will have all lines installed at the back of the booth. For island booths, you should send a floor plan that indicates where you would like the main location for your services. If a floor plan is not received for island booths, we will designate the center of the booth (or another location at our discretion) as the primary location. **Changes in service location & multiple locations for service will be charged the appropriate time and material rate.**

◆ EDLEN ELECTRICAL ORDERS

Edlen Electrical is the exclusive contractor for your electrical, lighting, air and water needs, please send your order form and payment directly to them, or visit them on-line at www.edlen.com. We have provided their order forms at the back of our brochure for your convenience.

◆ ALLOW US TO HELP YOU

You may contact us via telephone at (702)322-3000 or send your inquiry via email to mbccweborders@mandalaybay.com

THIRD PARTY AGENT FORM

Event Name: CHANNEL PARTNERS CONF & EXPO			BOOTH #
Event Dates: March 1-3, 2010			
Third Party Agent Company Name:			
Third Party Agent Company Street Address:	City:	State:	Postal Code:
Phone #:	Ext:	Fax #	
Signature:		Print Name:	
Contact's e-mail:		E-mail for Receipts:	

For Exhibitors who have arranged for an Exhibit House or Third Party Agent to handle your display and pay for your services, MBCC agrees to charge this Third Party Agent. However, this form must be completed by **both** the Exhibiting Company and their designated representative and both companies must submit credit card information to MBCC. The Exhibiting Company is ultimately responsible for payment of charges. This form does not exclude either party from payment policies which are listed below.

TO BE COMPLETED BY THE EXHIBITING COMPANY: (This section must be signed to complete the order process)

We understand and agree that we, the Exhibiting Company, are ultimately responsible for payment of charges. In the event that the named Third Party Agent does not make payment for the services provided, prior to show close, charges will revert to the Exhibiting Company. All balances are due and payable upon receipt by either party.

SERVICES TO BE PAID FOR BY THIRD PARTY:

- | | | | |
|---|---|---|---|
| <input type="checkbox"/> Booth Cleaning Services | <input type="checkbox"/> Telecommunications | <input type="checkbox"/> Audio Visual | <input type="checkbox"/> Rigging/Stagehand Labor |
| <ul style="list-style-type: none"> • Floor Cleaning • Porter Services • Spot Shampoo | <ul style="list-style-type: none"> • Outlets • Call Detail • Labor | <ul style="list-style-type: none"> • Materials • Rentals • Labor | <ul style="list-style-type: none"> • Equipment • Labor |
| <input type="checkbox"/> Business Center | <input type="checkbox"/> Food & Beverage | <input type="checkbox"/> Truss/Motor/Lighting Equipment | <input type="checkbox"/> Hanging Signs |
| <ul style="list-style-type: none"> • Rentals • Copies • Labor | <ul style="list-style-type: none"> • Food & Beverage • Rentals • Labor | <ul style="list-style-type: none"> • Materials • Outlets • Labor | <ul style="list-style-type: none"> • Equipment • Labor |
| <input type="checkbox"/> Plant & Floral | <input type="checkbox"/> Booth Security | <input type="checkbox"/> Entertainment - Décor - Specialty Svcs | <input type="checkbox"/> Internet & Data Services |
| <ul style="list-style-type: none"> • Plant Rental and Floral | | <input type="checkbox"/> Video Signal Distribution | <ul style="list-style-type: none"> • Internet • Rentals/Labor |
| | | | <input type="checkbox"/> ALL SERVICES |

Exhibiting Company Name:			
Exhibiting Company Street Address:	City:	State:	Postal Code:
Phone #:	Ext:	Fax #	
YOUR SIGNATURE DENOTES ACCEPTANCE OF ALL TERMS & CONDITIONS INCLUDED IN THE MBCC SERVICES BROCHURE. MBCC IS NOT RESPONSIBLE FOR TERMS & CONDITIONS AND/OR ORDER FORMS THAT MAY HAVE BEEN REMOVED PRIOR TO DISTRIBUTION.			
Exhibiting Company Representative (PRINT NAME):	Signature:		

All balances due must be settled prior to show close. Credits or refunds will not be issued on services installed as ordered even though not used. Please review all Orders and invoices prior to leaving show site. To receive Advance Rate discounts, we must receive your order, with FULL payment, twenty-one (21) calendar days prior to show opening date. All other orders will be processed at the Show Rate. Read all forms thoroughly for instructions and conditions. By providing this fax number and/or email address and signing this form, Exhibitor gives permission to Trade Show Organizer and MGMMirage Corp. to fax Exhibitor at this fax number or to email at this email address.

FLOOR PLAN

Please use this grid if you do not have your own floor plan to send in for Telephone location, Internet line, & Cable outlet location.

Include booth layout (with surrounding booth AND aisles) with service locations on diagram. All lines are wired from the floor. A relocation fee will be charged for any moves required. After installation, labor charges will apply if additional work is needed. Please call (702)322-3000 for current labor rates.

OUTLET GRID

Please use this grid if you do not have your own

- Mark the adjacent booth #s for orientation
- Write in measurements or use boxes as a scale for outlet locations

Each square = _____ feet

Adjacent Booth or aisle # _____

Adjacent Booth or aisle # _____

Event Name: CHANNEL PARTNERS CONF & EXPO Company Name: _____

Event Dates: March 1-3, 2010 Contact Name: _____

Booth #: _____ Contact Number: _____

BOOTH CLEANING

Booth cleaning is NOT a part of your booth package. If you would like your booth cleaned each night, services must be ordered on the order form.

MBCC is the "exclusive" cleaning contractor for all cleaning services. No other cleaning companies are allowed on the show floor except for initial wipe down. Booth cleaning is performed each night at the Exhibitor's expense. Any requests for Booth Cleaning once on Show Site **must** be done in person at the MBCC Exhibition Service Desk. Booth Cleaning will not be performed if the plastic is not removed from your booth area the night before show opens.

If you plan to service food and/or beverage in your booth, it is required that you order Periodic Porter Service.

FLOOR CLEANING

Floor Cleaning charges are based on the size of your BOOTH in Square Feet. If your show is based in Square Meters, please convert to Square Feet before submitting.

To order this service, multiply the Square Feet by the price per Square Foot then by the number of days you will require the service. (Example: 100 SQ FT X \$.32 X 3 days = \$96)

ALL RATES BASED ON GROSS BOOTH SQUARE FOOTAGE - 100 SQUARE FOOT MINIMUM

		Advance Rate	Show Rate
BC01	Booth Vacuuming & Empty Trash Can	\$.32 p/Sq Ft	\$.42 p/Sq Ft
BC02	Damp Mop	\$.36 p/Sq Ft	\$.52 p/Sq Ft
BC03	Shampoo Carpet*	\$.75 p/Sq Ft	\$ 1.00 p/Sq Ft
BC04	Spot Shampoo Carpet (up to 100 sq ft)*	\$ 36.00	\$ 36.00
BC05	Spot Shampoo Carpet (101 sq ft & above)*	\$.50 p/Sq Ft	\$.75 p/Sq Ft

*This service requires a minimum of 2 hours prior notice for drying time

Booths are generally cleaned nightly, depending on the show schedule. Cleaning times may vary by show. MBCC does NOT provide trash cans for your booth. Please refer to your General Service Contractor for these items.

PERIODIC PORTER SERVICE

Periodic Porter service is performed by a cleaning attendant approximately every ninety (90) minutes.

		Advance Rate	Show Rate
PP01	Periodic Porter (up to 1000 sq ft)	\$ 48.00 p/day	\$ 60.00 p/day
PP02	Periodic Porter (1001 - 3000 sq ft)	\$ 70.00 p/day	\$100.00 p/day
PP03	Periodic Porter (3001 sq ft & above)	\$110.00 p/day	\$155.00 p/day
PP01R	Periodic Porter (up to 1000 sq ft) RIGGING	\$ 48.00 p/day	\$ 60.00 p/day
PP02R	Periodic Porter (1001 - 3000 sq ft) RIGGING	\$ 70.00 p/day	\$100.00 p/day
PP03R	Periodic Porter (3001 sq ft & above) RIGGING	\$110.00 p/day	\$155.00 p/day

ALL DAY PORTER SERVICE

An All Day Porter will be assigned to your booth for the length of the Show hours for each day service is ordered.

		Advance Rate	Show Rate
ADP01	All Day Porter (up to 1000 sq ft)	\$120.00 p/day	\$135.00 p/day
ADP02	All Day Porter (1001 - 3000 sq ft)	\$240.00 p/day	\$270.00 p/day
ADP03	All Day Porter (3001 sq ft & above)	\$360.00 p/day	\$405.00 p/day

MBCC shall not be liable to render any liability, claim loss, damage (direct or consequential) or expense of any kind or nature caused, directly or indirectly, by the services or any inadequacy thereof for any purpose, delay in providing or failure to provide any thereof, or any interruption or loss of service or use thereof, or any loss of business, or any damage whatsoever and however caused by MBCC shall not, by virtue of having rented the equipment under this contract, be deemed to have made any representation or warranty, whether written or oral or expressed or implied as to the condition of, or as to the quality of the services.

For any additional ordering questions, please contact the Exhibitor Services department at (702)322-3000.

FOOD AND BEVERAGE

BEVERAGES

A bartender is required for all alcohol orders.

All bottled beverages include 5 pounds of ice

	Advance Price	Show Rate
FB004 Freshly Brewed Coffee Includes condiments, cups with lids and stirrers	\$65.00 p/gallon	\$70.00 p/gallon
FB005 Freshly Brewed Decaffeinated Coffee Includes condiments, cups with lids and stirrers	\$65.00 p/gallon	\$70.00 p/gallon
FB007 Iced Tea with Lemon	\$65.00 p/gallon	\$70.00 p/gallon
FB006 Assorted Domestic & Herbal Teas	\$65.00 p/gallon	\$70.00 p/gallon
FBB02 Assorted Sodas Pepsi products will be served unless specified	\$42.00 per 12	\$54.00 per 12
FBB01 Assorted Juices - 10 ounce bottles	\$54.00 per 12	\$70.00 per 12
FB008 Fresh Lemonade	\$65.00 p/gallon	\$70.00 p/gallon
FBB12 Assorted Bottled Fruit Smoothies	\$50.00 per 12	\$65.00 per 12
FBB13 Frappuccino - bottled Choice of Mocha or Vanilla	\$60.00 per 12	\$78.00 per 12
FBB15 Energy Drinks Choice of Red Bull, Sugar-free Red Bull or Assorted Sobes	\$60.00 per 12	\$78.00 per 12
FBB03 Bottled Water - 10 Ounce Bottle Choice of Sparkling or Still	\$48.00 per 12	\$62.00 per 12
FWC01 Water Cooler Rental - Includes (1) Five gallon water bottle *Electricity required one (1) 120 volt 5 amp outlet- order with electrical order form. Please include Food & Beverage contract with order.	\$250.00 Each	\$250.00 Each
FWC02 Additional Five Gallon Water Bottle	\$100.00 Each	\$100.00 Each
FWC03 Additional Sleeve of cups - 50 per sleeve	\$10.00 Each	\$10.00 Each
ICE Ice - 5 pound bucket	\$5.00 Each	\$7.00 Each
FBB05 Domestic Beer Choice of Budweiser, Bud Lite, Miller Lite	\$60.00 per 12	\$78.00 per 12
FBB10 Imported Beer Choice of Corona, Heineken, Amstel Lite	\$66.00 per 12	\$86.00 per 12
KEG Keg Beer Choice of Budweiser, Bud Lite, MGD, Fosters, Fat Tire, Sierra Nevada, Pyramid & Blue Moon	\$500.00 per keg	call for availability
BAR02 Full Bar - approximately 175 servings Includes a variety of Domestic & Imported Beer, House Red & White wines, Mixed drinks, assorted sodas, juices and water	\$1,500.00	call for availability
BAR01 Beer & Wine Bar- approximately 200 servings Includes a variety of Domestic & Imported Beer, House Red & White wines, assorted sodas, juices and water	\$1,500.00	call for availability

BREAKFAST ITEMS

	Advance Price	Show Rate
FBF13 Assorted Individual Fruit Yogurts	\$54.00 per 12	\$66.00 per 12
FBF39 Bowl of Assorted Whole Fresh Fruit	\$48.00 per 12	\$53.00 per 12
FBF01 Sliced Seasonal Fruit Tray - serves 12	\$78.00 per 12	\$101 per 12
FBF06 Assorted Breakfast Pastries	\$50.00 per 12	\$55.00 per 12
FBF08 Assorted Sugar Free Muffins	\$52.00 per 12	\$57.00 per 12
FBF09 Assorted Fat Free Muffins	\$52.00 per 12	\$57.00 per 12
FBF10 Breakfast Breads - including Banana Nut, Zucchini & Carrot	\$50.00 per 12	\$55.00 per 12
FBF07 Bagel and Cream Cheese Tray	\$52.00 per 12	\$57.00 per 12
FBF11 Assorted Granola Bars	\$54.00 per 12	\$60.00 per 12
FBF12 Assorted Protein Bars	\$60.00 per 12	\$66.00 per 12

LABOR - There is a four hour minimum labor charge per service. Labor is subject to current Nevada State Sales Tax

	Advance Price	Show Rate
FBL01 Server	\$43.75 per hour	\$50.00 per hour
FBL02 Bartender - required to serve alcohol	\$43.75 per hour	\$50.00 per hour
FBL03 Chef	\$43.75 per hour	\$50.00 per hour

All food and beverage orders are subject to the current Nevada State Sales Tax and a 21% Gratuity charge.

FOOD & BEVERAGE CONTINUED

SNACKS

		Advance Price	Show Rate
FBF28	Tortilla Chips, 12 individual bags	\$48.00	\$53.00
FBF29	Salsa for Tortilla Chips	\$25.00	\$30.00
FBF30	Guacamole for Tortilla Chips	\$25.00	\$30.00
FBF31	Snack Mix, 12 individual bags	\$48.00	\$53.00
FBF32	Bowl of Fancy Mixed Nuts, pound	\$44.00	\$48.00
FBF33	Potato Chips, 12 individual bags	\$48.00	\$53.00
FBF34	Pretzels, 12 individual bags	\$48.00	\$53.00
FBF35	Giant Cookie Tray - 12 assorted	\$48.00	\$53.00
FBF36	Chocolate Brownies with Nuts Tray - 12 pcs	\$50.00	\$55.00
FBF37	Asst'd Candy Bars (Snickers, Kit Kat, Nestle Crunch) - 12 pcs	\$54.00	\$60.00
FBF38	Asst'd Hard Candy - 5 pounds	\$32.00	\$39.00

LUNCH ITEMS

		Advance Price	Show Rate
FBF14	Assorted Sandwich Tray - 12 sandwiches per tray	\$78.00	\$101.00
FBF02	Assorted Tea Sandwiches - 12 servings per tray	\$54.00	\$70.00
FBF03	Mini Croissant Sandwiches -12 servings per tray <small>Choice of Chicken Salad or Tuna Salad</small>	\$63.00	\$82.00
FBF16	Green Salad with assorted Dressings - 12 servings per bowl	\$60.00	\$78.00
FBF17	Caesar Salad - 12 servings per bowl	\$72.00	\$94.00
FBF18	Chicken Caesar Salad - 12 servings per bowl	\$102.00	\$132.00
FBF19	Pasta Salad - 12 servings per bowl	\$39.00	\$51.00
FBF20	Potato Salad - 12 servings per bowl	\$39.00	\$51.00
FBF21	Fruit Salad - 12 servings per bowl	\$66.00	\$86.00
FBP01	Cheese Pizza - 14 inch - 8 slices	\$26.00	\$34.00
FBP02	Pepperoni pizza - 14 inch - 8 slices	\$28.00	\$36.00
FBF22	Meatball Subs with Hoagie Buns - 12 sandwiches	\$102.00	\$132.00
FBF23	Italian Sausage with Peppers and bun - 12 sandwiches	\$102.00	\$132.00
FBF24	Steak Sandwiches with Buns - 12 Sandwiches	\$138.00	\$179.00
FBF25	Jumbo 1/4 lb All Beef Hot Dogs - 12 pieces per pan	\$66.00	\$86.00
FBF26	Rigatoni Primavera - 12 servings per pan	\$96.00	\$125.00
FBF27	Chicken Fingers with Ranch - 24 pieces per pan	\$205.00	\$267.00

BOX LUNCHES - Minimum order of four (4) box lunches

		Advance Price	Show Rate
FBX01	Roast Beef & Cheddar on Whole Wheat <small>Accompanied w/ Mustard, Mayonnaise, Vine Ripened Tomato & Tender Lettuce, Fusilli Pasta Salad, Seasonal Whole Fruit, Kettle Chips, & a Jumbo Chocolate Chip Cookie</small>	\$30.00	\$35.00
FBX02	Ham & Swiss on Whole Wheat <small>Accompanied w/ Mustard, Mayonnaise, Vine Ripened Tomato & Tender Lettuce, Fusilli Pasta Salad, Seasonal Whole Fruit, Kettle Chips, & a Jumbo Chocolate Chip Cookie</small>	\$30.00	\$35.00
FBX03	Turkey Breast & Havarti on Whole Wheat <small>Accompanied w/ Mustard, Mayonnaise, Vine Ripened Tomato & Tender Lettuce, Fusilli Pasta Salad, Seasonal Whole Fruit, Kettle Chips, & a Jumbo Chocolate Chip Cookie</small>	\$30.00	\$35.00
FBX04	Greek Salad <small>Chopped Romaine Lettuce, Roasted Red Peppers, Grilled Zucchini, Eggplant, Portabella Mushroom, Tomato, Pitted Kalamata Olives, Pepperoncini, Feta Cheese, Oregano w/ a Balsamic Vinaigrette with Pita Bread and Hummus, Tabouli, Seasonal Whole Fruit, & a Mini Zucchini Walnut Loaf</small>	\$30.00	\$35.00
FBX05	Thai Chicken Salad (Spicy) <small>Marinated Grilled Chicken Breast, Shredded Cabbage, Pea Shoots, Baby Greens, Tear Drop Tomatoes, Shredded Carrots, Red Peppers, Green Onions, Cilantro & Crispy Noodles w/ Sesame Soy Vinaigrette, Seasonal Whole Fruit, Breadstick, & a Mini Lemon Poppy Seed Loaf</small>	\$34.00	\$40.00
FBX06	Mandalay Bay Hoagie (Turkey, Ham, Provolone, Swiss) <small>Layers of Mortadella, Smoked Turkey, Ham, Salami, Provolone, Swiss, Baby Lettuces, Sun-dried Tomatoes and Pesto Mayo served on a Mini Baguette, Creamy Italian-style Pasta Salad, Seasonal Whole Fruit, Kettle Chips, and Tiramisu</small>	\$34.00	\$39.00
FBX07	Grilled Vegetable Foccacia <small>Pesto Marinated Grilled Seasonal Vegetables, Roast Peppers, Portabella Mushroom, Baby Arugula, Frisée and Tomato Orzo Pasta Salad Kettle Chips, Seasonal Whole Fruit, Chocolate Hazelnut Torte</small>	\$32.00	\$37.00
FBX08	Tuscan Chicken Caesar Salad <small>Grilled Chicken, Italian Bacon, Herb Croutons, Chopped Romaine, Frisée, Oven Roasted Tomato, Shredded Pecorino Romano & Creamy Caesar Dressing, Seasonal Whole Fruit, Herb Roll, & a Mini Cranberry Orange Loaf</small>	\$34.00	\$40.00

All food and beverage orders are subject to the current Nevada State Sales Tax and a 21% Gratuity charge.

FOOD & BEVERAGE CONTINUED

VEGETABLE & CHEESE DISPLAYS

		Advance Price	Show Rate
FBD01	Vegetable Crudités - serves 24 people <small>Selection includes Baby Carrots, Teardrop Tomatoes, Broccoli & Cauliflower Florets, Baby Squash & Daikon, w/ Peppered Ranch Dressing, Herbed Boursin Dip & Roasted Red Pepper Hummus</small>	\$168.00	\$185.00
FBD02	Gourmet Grilled Vegetables - serves 24 people <small>Assortment of Grilled Baby Squash, Seasonal Tomatoes, Sweet Peppers, Asparagus, Baby Carrots & Grilled Mushrooms, Balsamic Aioli, Hummus and Roasted Garlic Sour Cream</small>	\$216.00	\$238.00
FBD03	Antipasto Display - serves 24 people <small>An assortment of Oven-dried Tomatoes, Marinated Artichokes, Grilled Marinated Mushrooms, Olives, Roasted Peppers, Parma Prosciutto, Genoa Salami, Mortadella, Parmigiano Reggiano, Asiago & Fresh Mozzarella Bocconcini</small>	\$275.00	\$303.00
FBD04	American Cheese Display - serves 24 people <small>A selection of American Cheeses including Aged Monterey Jack, Wisconsin Cheddar, Maytag Blue, Cowgirl Creamery Fromage Blanc & Cyprus Grove Chevre. Served with Freshly Baked Breads, Lavosh, Assorted Crackers and Seasonal Grapes</small>	\$264.00	\$286.00
FBD05	Artisan Cheese Display - serves 24 people <small>An assortment of International Cheeses including Parmigiano Reggiano, Morbier Windsor Red, Maytag Blue and Brie served with Freshly Baked Breads, Lavosh, Assorted Crackers, Nuts, Fruits & Seasonal Chutneys</small>	\$288.00	\$317.00

COLD HORS D'OEUVRES

		Advance Price	Show Rate
FBCH01	Garden Cherry Tomato Stuffed w/ Herbed Goat Cheese - 50 pcs	\$200.00	\$220.00
FBCH02	Cucumber Cup with Hummus and Kalamata Olive - 50 pieces	\$200.00	\$220.00
FBCH03	Tortilla Cup with Southwest Chicken Salad - 50 pieces	\$225.00	\$248.00
FBCH04	Wonton Cup with Thai Beef Salad and Green Papaya - 50 pcs	\$225.00	\$248.00
FBCH05	Mini Tropical Fruit Skewer with Guava Crème Fraiche - 50 pcs	\$250.00	\$275.00
FBCH06	Jumbo Shrimp Display - 50 pcs <small>Served with Spicy Cocktail Sauce, Grain Mustard Aioli & Fresh Lemons</small>	\$275.00	\$302.00

HOT HORS D'OEUVRES

		Advance Price	Show Rate
FBHH01	Chicken Pot Sticker with Sesame Soy Dipping Sauce - 50 pcs	\$200.00	\$220.00
FBHH02	Vegetable Spring Rolls with a Ginger Hoisin - 50 pieces	\$200.00	\$220.00
FBHH03	Mini Beef Wellingtons with a Mustard Aioli - 50 pieces	\$225.00	\$248.00
FBHH04	Coconut Shrimp with Sweet Chili Sauce - 50 pieces	\$275.00	\$302.00
FBHH05	Sliders - Mini Cheeseburgers, w/Chef's Special Sauce - 50 pcs	\$275.00	\$302.00

BULK CONDIMENTS

		Advance Price	Show Rate
FBC01	Sugar Packets - 2000 per case	\$50.00	\$65.00
FBC02	Sweet N Low - 2000 per case	\$85.00	\$110.50
FBC03	Equal - 3000 per case	\$85.00	\$110.50
FBC04	Splenda - 2000 per case	\$85.00	\$110.50
FBC05	Sugar in the Raw - 1200 per case	\$85.00	\$110.50
FBC06	Half & Half - per quart	\$32.50	\$42.25
FBC07	2% Milk - per quart	\$32.50	\$42.25
FBC08	Coffeemate powdered creamer - 1500 per case	\$50.00	\$65.00
FBC09	Liquid individual creamers - 200 per case	\$10.00	\$13.00
FBC10	Stir sticks - 1000 per case	\$50.00	\$65.00
FBC 11	Honey - 72 per case	\$11.00	\$14.00

SPECIALTY ITEMS

If you are looking for a unique food traffic grabber, contact Exhibitor Services to get pricing on our Specialty Items.

Some options available are:

- Popcorn Machines
- Ice Cream Carts
- Cappuccino Carts
- Chocolate Fountains
- Smoothie Machines

*All options are subject to availability.

All food and beverage orders are subject to the current Nevada State Sales Tax and a 21% Gratuity charge.

FOOD & BEVERAGE CONTRACT

THIS FOOD AND BEVERAGE CONTRACT IS REQUIRED AS PART OF YOUR FOOD AND BEVERAGE ORDER

The Exhibitor Services staff at Mandalay Bay Convention Center is available to assist you in planning your food and beverage needs. For questions concerning custom menus or general information, please call (702) 322-3000.

ORDER POLICIES

- 1 **MBCC retains the exclusive rights for all food and beverage services therein.** It is not permissible to bring any food or beverage on the MBCC premises without written permission from MBCC. Use of outside catering services is prohibited. Failure to comply with this policy will result in a corkage charge, gratuity charge, and any other damages to which MBCC may be entitled.
- 2 **Taxes and Gratuity - All food and beverage orders are subject to the current Nevada State Sales Tax and a 21% Gratuity.**
- 3 **Trash Removal**
Disposal of food items must be in accordance with the manner established by MBCC.
All Exhibitors ordering food and beverage will be required to also order Periodic Porter Service. Based on the following:

Booth Size:	Advance Rate:	Show Rate:
Up to 1000 sq feet	\$48.00 per day	\$60.00 per day
1001 - 3000 sq feet	\$70.00 per day	\$100.00 per day
3001 sq feet and up	\$110.00 per day	\$155.00 per day
- 4 Alcoholic beverages must be served by a Mandalay Bay Bartender. Corkage and gratuity fees may apply.
- 5 All deliveries will be made on the half hour, with a fifteen (15) minute grace period based on volume.
- 6 Exhibitor assumes all risks of loss, theft, or destruction of, or damage to equipment caused by Exhibitor or by Exhibitor's employees, agents or guests and will hold MBCC harmless from any and all damages, claim, lien, storage costs, labor and materials, except if caused by MBCC or any of MBCC's employees or agents. Exhibitor further agrees to pay MBCC all cost of repairs or replacement at the current repair or replacement costs of said equipment.
- 7 **No refresh services are available on the show floor for food and beverage.** If you need service to be replenished throughout the show, please schedule deliveries accordingly on your advanced order. If you need to reorder on-site, you will have to visit the service desk.
- 8 **WATER COOLER RENTAL:** Exhibitors are responsible for the return of each Water Cooler and empty bottles. There will be a \$150.00 charge for each unit not returned. There is no refund for unused bottles or sleeves of cups.
- 9 **TABLES & ELECTRICAL REQUIREMENTS:** MBCC does not provide tables or electricity in your exhibit space. Tables and electricity must be ordered through the appropriate contractor.
- 10 **Cancellation Policy:** Written cancellation of orders and services must be received by MBCC by seventy two (72) hours prior to scheduled delivery time to receive a refund. Any orders cancelled with less than seventy-two (72) hours notice are non-refundable. **All on-site orders are subject to 100% cancellation fee.**
- 11 Show Management and/or their Exhibitors may distribute SAMPLE food and/or beverages only by completing the Sample Authorization form found in this kit and following the conditions: Samples dispensed are limited to products manufactured, processed or distributed by the exhibiting company.
- 12 **All items are limited to Sample Size:**
 - a) **Beverages - two (2) ounces**
 - b) **Food items - one (1) ounce**

I have read and understand the above policies.

Event Name: _____

Company Name: _____

Event Dates: _____

Contact Name: _____

Booth #: _____

Signature: _____

TELECOMMUNICATIONS

Exhibitors MUST visit the Mandalay Bay Service Desk in order to have line(s) activated and to finalize the installation of telephone equipment ordered.

Phone lines will not be activated until a credit card is received regardless of payment type. Your credit card will remain on file throughout the duration of your show for any incidentals, such as phone usage fees, damaged or lost equipment.

TELEPHONES - USAGE FEE: Price includes a \$25.00 non-refundable phone usage fee.

		Advance Price	Show Rate
T01	Multiline telephone (digital), one main line, one rollover line, & speaker *Please indicate on the order form class preference, i.e. Local/Toll free or Long-Distance/International	\$425.00 per line	\$475.00 per line
T03	Single Line touch tone telephone (analog) *Please indicate on the order form class preference and if line will be used for a modem, fax, or credit card machine (not included). All equipment must be programmed to dial 9 for outside access.	\$275.00 per line	\$335.00 per line

SPECIAL SERVICES

		Advance Price	Show Rate
T02	Additional Roll over line for Multiline telephone	\$ 25.00 each	\$ 35.00 each
T04	Voicemail - add voicemail to any line	\$ 25.00 per line	\$ 35.00 per line
T08	Conference Polycom Phone Rental - includes phone line (up to 3 days) *An additional charge of \$800 will be assessed for any damaged or unreturned polycom equipment. Call usage not included in rental price.	\$495.00 per phone	\$545.00 per phone
T05	ISDN Line	\$375.00 flat fee	\$475.00 flat fee
T24	Extend Customer provided 1B line from demarc (one time charge)	\$350.00 per circuit	\$450.00 per circuit
T25	Dry Pairs	\$375.00 per circuit	\$475.00 per circuit
T09	Relocation of telephone line after installation	N/A	\$150.00 per line

LABOR RATES

Additional contract labor fees and/or overtime, will be applied for requests made outside of normal office hours or any Holiday.

TERMS & CONDITIONS

Credit cards are charged upon receipt of the order for the full amount of services ordered. Additional phone charges such as relocation and phone usage fees will be applied to the final invoice after close of show.

Cancellations must be made in writing seventy-two (72) hours prior to scheduled installation or delivery time. Refunds will not be given for orders cancelled less than seventy-two (72) hours prior to install or delivery.

All phone line locations must be identified on the diagram form or a customer provided diagram.

Only MBCC Personnel are authorized to modify house wiring or cabling. All material furnished by MBCC for this service shall remain the property of MBCC.

The Exhibitor is responsible for all charges against assigned telephone numbers.

- Call Charges:**
- ◆ Toll Free, local, and credit card - \$1.00 per call
 - ◆ Directory assistance calls - \$1.00 per call
 - ◆ Long Distance & International calls - Prevailing rate

All lines will be restricted from 900/976 dialing. MBCC will provide, upon request, a call detail report for each extension assignment.

Exhibitors are responsible for safekeeping and return of all rental equipment. All telecom equipment must be returned to the Mandalay Bay Service Desk within one (1) hour following close of show, unless other arrangements have been agreed upon by Exhibitor & MBCC.

Renter assumes all risk of loss, theft, destruction of, or damage to equipment and will hold MBCC harmless from any and all damages, claim, lien, storage cost, labor & materials. Renter further agrees to pay MBCC on demand all costs associated with damaged or lost equipment.

Usage Fees are used toward all calls placed from assigned telephone numbers. Charges exceeding the usage fee amount will be charged to the credit card on file.

All equipment must be programmed to dial 9 for outside access.

For any additional ordering questions, please contact the Telecommunications Department at (702)322-3003.

INTERNET & DATA SERVICES

EXHIBITORS MUST VISIT THE MANDALAY BAY SERVICE DESK TO RECEIVE THE IP ADDRESSES AND ANY RENTAL EQUIPMENT ORDERED.

Please include a floor plan to indicate the location of the line. If you do not have a floor plan you can include the floor plan from page 7 with your order

INTERNET

		Advance Price	Show Rate
ISE	Standard Ethernet Connection (10/100BaseTX-CAT5) with one IP address	\$ 1150.00 per line	\$ 1350.00 per line
IW	Wireless 802.11b/g Connection - Provides only one (1) Wireless code Discount available if ordering more than two (2) please call for pricing.	\$ 500.00 per code	\$ 525.00 per code
ISH	High Speed 1.5MB Internet Service (Ethernet bandwidth equiv of T1 w/61 Static Public IPs and first drop)	\$3,900.00 p/service	\$4,400.00 p/service
IWC	Custom Wireless packages	CALL FOR QUOTE	

RENTAL - Please order additional electrical needs from Edlen for HUB rentals

		Advance Price	Show Rate
I15	Patch Cables - 10 Foot CAT 5 (cable only - see below for labor costs)	\$ 10.00 each	\$ 10.00 each
I25	Patch Cables - 25 Foot CAT 5 (cable only - see below for labor costs)	\$ 25.00 each	\$ 25.00 each
IH1	8 Port Ethernet 10/100 BaseTX hub rental (price includes \$125 deposit)	\$ 295.00 each	\$ 295.00 each
IH2	16 Port Ethernet 10/100 BaseTX hub rental (prices includes \$125 deposit)	\$ 395.00 each	\$ 395.00 each

SPECIAL SERVICES

		Advance Price	Show Rate
ICU	Custom configurations / Point to point networking / Network Engineering	CALL FOR QUOTE	
IE1	Customer provided T1 extended from demarc to booth	\$ 595.00 per line	CALL FOR QUOTE
IMV	Line Relocation Charge (after installation)	N/A	\$ 75.00 per line
ISIB	Intra-Booth Networking / Floor Work	\$ 200.00 per line	\$ 300.00 per line
ISVP	VLAN Port Connection Charge	\$ 350.00 each	\$ 500.00 each
ISD	Provides one (1) additional physical connection for the VLAN option	\$ 350.00 each	\$ 500.00 each
IP1	One (1) Additional IP address If ordering more than one, please call for pricing. Switch and additional cables required	\$ 125.00 each	\$ 125.00 each

TERMS & CONDITIONS

Any additional cost incurred by MBCC to assist in diagnosis or problem resolution found not to be fault of MBCC, or to collect any required information the customers fails to provide in order to complete the installation will be billed to the Exhibitor at the prevailing rate. Any problem relating to the services provided should be reported immediately to the MBCC Service Desk. Rental equipment must be picked up at the MBCC Service Desk. Unused deposits will be refunded in the same manner as payment was made. Exhibitor is responsible for protecting all rental equipment after taking possession of the equipment, and is responsible for returning all rental equipment within one (1) hour after close of show. All rental equipment remains the property of MBCC, and is not available for sale. Only MBCC staff are authorized to make any change or modification to the cabling infrastructure of MBCC. Cancellations must be made in writing seventy-two (72) hours prior to scheduled installation or delivery time. Refunds will not be given for orders cancelled less than seventy-two (72) hours prior to install or delivery.

Internet Performance Disclaimer: MBCC does not guarantee the speed, routing, performance or throughput, either expressed, or implied, of any data circuit or connection with regard to the Internet and/or Internet backbone beyond the MBCC demarcation point. Internet Security Disclaimer: MBCC does not provide security for any data circuit or connection we provide. Exhibitor has the responsibility of providing any network security (such as, but not limited to, firewalls, anti-virus software, etc.). All Exhibitors agree that MBCC, Mandalay Corp, our agents and/or contractors will not be held responsible for any liabilities arising from the use of non-secured data circuits, either connected, or not connected to the Internet, including but not limited to loss of business. Intended Use of Network Connections: The network connection and Internet services provided by MBCC may only be used by the officers, directors, and agents of the company purchasing the services, including it's guests and consultants if performing a service to the company. Mandalay Bay network or Internet services may not be resold, or make available for use by another company, individual or exhibitor.

All users of Mandalay Bay's network services will use reasonable efforts to promote efficient use of the networks to avoid unnecessary network traffic and interference to other users of the interconnected networks. Users of Mandalay Bay data services shall not disrupt other users of Mandalay Bay data services. Any device that is suspected of disrupting or interfering with MGM Mirage Corp owned and operated hardware or software will be disconnected and/or shutdown without notice. MBCC controls the use of, and shall have absolute authority over all devices operating under Part 15 of the Federal Communications Commission (FCC) rules on any property or facility owned, operated or managed by MGM Mirage Corp. Mandalay Bay data services shall not be used to transmit any communication that would violate any applicable law or regulation or be considered offensive to the recipient or recipients. All devices using Mandalay Bay data services for Internet connectivity shall be required to obtain a Mandalay Bay assigned IP address. **(NO NAT OR PAT - INCLUDING ROUTERS).**

Some broadband circuits cannot be cancelled once ordered. In this case, customer will be charged the full listed/quoted price. Refunds will not be given for any service installed but not used. **IMPORTANT NOTES:** Labor charges may apply. Customer provided/ordered circuits must be installed and operational two (2) days prior to show move-in. Customers must provide MBCC with the circuit ID number and provider name. All services are terminated 1 hour after closing on the final day of the event. MBCC does not guarantee any level of performance or connectivity beyond our gateway. T1/DS-3 orders must be placed 45 days prior to show move-in. Rates include an IP address and bringing the services to the booth by the most convenient manner. It does not include a personal computer, network interface card, TCP/IP software, power to the booth, or configuration of personal equipment, including personal computers or laptops. The choice of ISP is at the discretion of MBCC.

Standard Ethernet services are provided to the customer on RJ-45 jacks using unshielded twisted pair (UTP) cabling - except where specifically noted.

Please contact the Internet Services Department for any services not listed (702) 322-3008

VIDEO & TECHNICAL SERVICES

CABLE TV - ANTENNA SERVICE

May Require Labor

		Advance Price	Show Rate
I01A	Analog Cable Television	\$ 325.00 p/outlet	\$ 488.00 p/outlet
I08	Digital High-Definition Television	\$1,100.00 p/outlet	\$1,100.00 p/outlet

Price includes \$350 refundable deposit for cable box.

SATELLITE DISH INSTALLATION

Price does not include required labor

		Advance Price	Show Rate
I02	RG6 Satellite Cable	\$ 0.20 p/foot	\$ 0.26 p/foot
I03	RG11 Satellite Cable	\$ 1.00 p/foot	\$ 1.00 p/foot

BROADCAST FIBER EQUIPMENT

Price does not include required labor

		Advance Price	Show Rate
I10	1-Video / 2-Audio Fiber Transport	\$ 200.00 p/day	\$ 250.00 p/day
I11	2-Video / 4-Audio Fiber Transport	\$ 400.00 p/day	\$ 500.00 p/day
I12	8-Video / 16-Audio Fiber Transport	\$ 800.00 p/day	\$1,000.00 p/day
I13	64-Audio / 4-Clearcom Fibersnake - No Splitter	\$1,750.00 p/day	\$2,250.00 p/day
I14	64-Audio / 4-Clearcom Fibersnake w/Splitter for Foldback Monitors	\$ 150.00 p/day	\$ 200.00 p/day
I18	Dark Video Fiber	\$ 100.00 p/path	\$ 200.00 p/path

MEETING ROOM INFORMATION TV CHANNELS

CONTENT SUBJECT TO APPROVAL BY MANDALAY BAY

		Advance Price	Show Rate
I19	In-Room Channel Rental	\$2,400.00 p/day	\$3,120.00 p/day
I20	In-Room Channel Rental - 3-day week	\$7,200.00 p/3-day	\$9,360.00 p/3-day
I21	Convention Center Only Channel Rental	\$ 600.00 p/day	\$ 600.00 p/day
I22	Convention Center Only Channel Rental - per week	\$ 1800.00 p/week	\$ 1800.00 p/week
I23	Fiber Transport from Convention Center to Hotel Head-End	\$ 500.00 each	\$ 500.00 each

INSTRUCTIONS & CONDITIONS: All locating of satellite dishes for outside access is done by MBCC personnel. Please call if you plan on bringing your own satellite dish or up-link vehicle. We will advise of the areas where they may be located. Consideration will be given to direction from which signal is relayed. The antenna drop includes all cables, adapters, service fees & amplification to deliver one feed into the booth. One feed can be distributed throughout the booth on a time & material basis. If you are requesting distribution for your cable feed, please send a floor plan indicating the location(s) where you will require antenna feeds. Labor charges may apply. StraightTime: Mon-Fri 8am-5pm \$69.00 per hour / Overtime: Mon-Fri 5:00pm-8:00am, weekends & Holidays \$135.00 per hour.

For any additional ordering questions, please contact the Exhibitor Services department at (702)322-3000.

PLANT RENTAL & FLORAL SERVICES

		Advance Price	Show Rate
P04	Green Table Plant	\$ 50.00 each	\$ 65.00 each
P05	Fern - 6 inch	\$ 45.00 each	\$ 58.50 each
P06	Fern - 8 inch	\$ 55.00 each	\$ 71.50 each
P01	Mums Yellow or White	\$ 55.00 each	\$ 71.50 each
P03	Bromeliads	\$ 55.00 each	\$ 71.50 each
P02	Seasonal Flowering Plants	\$ 45.00 each	\$ 58.50 each



Mums



Mums



Bromeliads



Seasonal Flowering Plant

P08	Green Floor Plants 3-4 feet Choice of Revinia, Schefflera, Palm, Ficus or Areca Palm	\$ 50.00 each	\$ 65.00 each
P10	Green Floor Plants 5 feet Choice of Dracena, Schefflera, Ficus or Areca Palm	\$ 50.00 each	\$ 65.00 each
P11	Green Floor Plants 6 feet Choice of Alexander Palm, Ficus or Areca Palm	\$ 85.00 each	\$110.50 each



Revinia



Schefflera



Palm



Areca
Palm



Alexander
Palm



Ficus



Dracena

Please include a 25% delivery fee to the total price. Custom Groupings available, please call for pricing. Plant Rental is based on a 3 day rental period. For shows more than 3 days add 50% to the price.

PROFESSIONAL FLORAL SERVICES

Mandalay Bay has a World Class Floral Department that will create any arrangement from traditional to exotic. We offer a large variety of fresh flowers and plants. Our work is unique and inspired, incorporating fresh combinations of color and texture.

		Advance Price	Show Rate
F01	Small Standard Arrangement	\$ 75.00 each	\$ 97.50 each
F02	Medium Standard Arrangement	\$100.00 each	\$130.00 each
F03	Large Standard Arrangement	\$125.00 each	\$162.50 each



Small



Medium



Large

Please call 702.632.6127 for a florist to design a custom arrangement to meet your needs.

Pictures are representative of the different types of plants/arrangements available and may not reflect actual product delivered.

BUSINESS CENTER - EQUIPMENT RENTAL

Deliveries scheduled before 8am, after 5pm or on weekends will be charged a \$150.00 delivery fee which will be added to the order price.

MBCC WILL NOT DELIVER ANY EQUIPMENT TO YOUR BOOTH WITHOUT A REPRESENTATIVE PRESENT.

COMPUTER RENTAL

All computer rentals include: 17" LCD Monitor, CD-ROM, Windows XP, keyboard & mouse

		Advance Price	Show Rate
BSP01	Pentium III: 2GHZ 512MB RAM, 40GB HD, CD/DVD	\$ 325.00 each	\$ 390.00 each
BSP02	Pentium 4: 2.4GHZ 512MB RAM, 80GB HD, CD/DVD	\$ 340.00 each	\$ 425.00 each
BSP03	Pentium 4: 3GHZ 512MB RAM, 80GB HD, CD/DVD	\$ 365.00 each	\$ 430.00 each
BSA01	Apple G5 1.8GHz, 1GB RAM, 80GB HD, DVD+RW	\$ 375.00 each	\$ 435.00 each
BSL01	Laptop - Dell D600 PIV 1.4GHz, 512MB RAM, 40GB HD CD/DVD	\$ 355.00 each	\$ 400.00 each
BSL02	Laptop - Dell D600 PIV 1.6GHz, 512MB RAM, 40GB HD CD/DVD	\$ 385.00 each	\$ 415.00 each
BSL03	Laptop - Apple Power Book Intel 1.6GHz, 1GB RAM, 100GB HD, DVD+RW	\$ 625.00 each	\$ 685.00 each

UPGRADES

		Advance Price	Show Rate
BSU01	MS Office 2000 Pro Software Installation	\$ 50.00 per unit	\$ 50.00 per unit
BSR01	USB Mouse Rental	\$ 25.00 each	\$ 30.00 each
BSR02	USB Keyboard Rental	\$ 25.00 each	\$ 30.00 each
BSU03	Zip Drive	\$ 40.00 per unit	\$ 40.00 per unit
BSU05	Sound Upgrade Packages - Sound Card & Speakers	\$ 20.00 per unit	\$ 20.00 per unit
BSU06	Printer Sharing Auto Switch Box	\$ 45.00 each	\$ 45.00 each
BSU07	Video Distribution Amplifier	\$ 50.00 per unit	\$ 50.00 per unit

FLAT SCREENS

		Advance Price	Show Rate
BSF17	LCD 17" Flat Screen Monitor	\$ 230.00 each	\$ 320.00 each
BSF18	LCD 18" Flat Screen Monitor	\$ 290.00 each	\$ 380.00 each
BSF20	LCD 20" Flat Screen Monitor	\$ 350.00 each	\$ 400.00 each

COPIER, FAX, PRINTER RENTALS

		Advance Price	Show Rate
BSC02	Copier - 22 CPM with 10 Bin Sorter	\$ 388.00 each	\$ 475.00 each
BSC03	Copier - 35 CPM with 20 Bin Sorter	\$ 683.00 each	\$ 799.00 each
BSC04	Copier - 50 CPM with 20 Bin Sorter	\$1200.00 each	\$1500.00 each
BSC05	Copier - 60 CPM with 20 Bin Sorter	\$1450.00 each	\$1710.00 each
BSC08	Cannon Plain Paper Laser Fax w/Dual Access	\$ 280.00 each	\$ 300.00 each
BSC07	All-in-One Copier, Printer, Fax MFC 8220 Laser Fax	\$ 300.00 each	\$ 400.00 each
BSPR04	HP 4600 Color Printer	\$ 420.00 each	\$ 500.00 each
BSPR03	HP LaserJet 4300 45PPM 1200 DPI	\$ 300.00 each	\$ 340.00 each

SUPPLIES

All sales final on Copy paper, 8.1% NV sales tax inclusive.

		Advance Price	Show Rate
BSPPR	Copy Paper per Ream (500 sheets)	\$ 13.51 per ream	\$ 13.51 per ream
BSPPR	Copy Paper per Case (5000 sheets)	\$ 91.89 per case	\$ 91.89 per case

TERMS & CONDITIONS

It is the responsibility of the Exhibitor to return all equipment in the same condition as it was delivered. Damage, loss or theft of any merchandise rented is the responsibility of the Exhibitor. Exhibitor shall be liable for the replacement and repair of any equipment and for any additional costs incurred to secure payment. Any lost, stolen or damaged equipment will be billed at the current, full replacement cost.

All equipment is tested at the time of delivery to insure equipment is operational for basic use. Any special or external connection ordered through or from any other department that is not setup prior to delivery is the responsibility of the Exhibitor.

Technical services for networking or any other specialized connection may incur additional fees. Call for pricing.

Additional equipment and services available please call the Business Center at (702)322-5700.

AUDIO VISUAL EQUIPMENT RENTALS



VIDEO

		Advance Price	Show Rate
AV005	DVD/VHS Player	\$80.00 p/day	\$100.00 p/day
AV023	VGA/DA 1X4	\$20.00 p/show	\$25.00 p/show
AV009	27" Color Monitor (television)	\$150.00 p/day	\$195.00 p/day
AV010	32" Color Monitor (television)	\$170.00 p/day	\$221.00 p/day
AV011	54" Roll Cart with Skirt	\$25.00 p/day	\$32.50 p/day
AV028	Data/Video Projector (5000 Lumen)	\$750.00 p/day	\$900.00 p/day
AV029	Tripod Projection Screen (6'x6')	\$35.00 p/day	\$42.00 p/day
AV030	High End Projectors (Barco, Roadie DLP) 12000	call for quote	call for quote
AV031	Larger Projection Screens (FastFold)	call for quote	call for quote

FLAT PANELS & COMPUTER DISPLAYS

		Advance Price	Show Rate
AV014	37" Plasma Flat Panel (16x9 & 4x3 aspect ratio)	\$500.00 p/show	\$550.00 p/day
AV014	42" Plasma Flat Panel (16x9 & 4x3 aspect ratio)	\$600.00 p/show	\$650.00 p/day
AV015	50" Plasma Flat Panel (16x9 & 4x3 aspect ratio)	\$700.00 p/show	\$750.00 p/day
AV016	61" Plasma Flat Panel (16x9 & 4x3 aspect ratio)	\$1,200.00 p/show	\$1,300.00 p/day
AV008	20" LCD Flat Screen with mounting bracket	\$300.00 p/show	\$350.00 p/day
AV039	32" LCD Flat Screen with mounting bracket	\$500.00 p/show	\$550.00 p/day
AV017	Plasma Pole Stand	\$150.00 p/show	\$175.00 p/day
	Plasma Shelf	\$50.00 p/show	\$75.00 p/day
AV021	Video or Data Rear Projection System	call for quote	call for quote

AUDIO EQUIPMENT & MISCELLANEOUS ITEMS

		Advance Price	Show Rate
AV032	UHF Wireless Microphone Handheld, Headset, or Lavalier	\$150.00 p/day	\$180.00 p/day
AV033	Wired Microphone Handheld, Headset, or Lavalier	\$35.00 p/day	\$42.00 p/day
AV034	Individual Small Powered Speaker/AN1000 (each)	\$45.00 p/day	\$58.50 p/day
AV035	Self Powered Sound System (2 speakers, 2 stands) approx 50-100 ppl	\$150.00 p/day	\$180.00 p/day
AV038	MP3 Input Station (added to Sound System)	\$35.00 p/day	\$45.50 p/day

A 20% SERVICE CHARGE APPLIES TO ALL ITEMS ORDERED!

Mandalay Bay Convention Center (MBCC) agrees to rent their equipment (Equipment), subject to the conditions of the Contract, and in consideration thereof, the undersigned Customer (Renter) agrees to the following:

- 1 Renter understands and agrees that the Equipment described in the Contract remains the property of MBCC, and that the failure by the Renter to return said Equipment to MBCC may constitute a crime and subject Renter to criminal prosecution.
- 2 Renter acknowledges that the equipment has been examined and knows the condition thereof, and that the same is in good condition and repair and Renter agrees equipment will be returned in the same condition as when received, ordinary wear and tear expected.
- 3 Renter assumes all risks of loss, theft, or destruction of, or damage to such Equipment, and will hold MBCC harmless from any and all damages, claim, lien, storage costs, labor and materials. Renter further agrees to pay MBCC on demand all cost of repairs or replacement at the current repair or replacement costs of said Equipment.
- 4 MBCC shall have a lien on all Renter's property for all charges and expenses incurred by MBCC under the terms of the contract including those caused by damage to or destruction of said Equipment.
- 5 Renter agrees that MBCC has the right to terminate this agreement at any time, and retake possession of said Equipment and Renter shall guarantee free access to MBCC of said Equipment and may enter upon the premises of the Renter, without becoming liable for trespass.
- 6 Renter expressly agrees to use Equipment in strict accordance with given instructions. Failure to do so automatically terminates this contract, with all sums due hereunder immediately payable to MBCC. Renter further agrees to immediately return said Equipment.
- 7 MBCC shall not be liable to Renter any liability, claim loss, damage (direct or consequential) or expense of any kind or nature caused, directly or indirectly, by the Equipment or any inadequacy thereof for any purpose or any deficiency or defect (latent or patent) therein or delay in providing or failure to provide any thereof, or any interruption or loss of service or use thereof, or any loss of business, or any damage whatsoever and however caused by MBCC shall not, by virtue of having rented the Equipment under this contract, be deemed to have made any representation or warranty, whether written or oral or expressed or implied as to the condition of, or as to the quality of the material or workmanship in the Equipment.
- 8 Rental charges shall be based on all or any part of each twenty-four (24) hour period to the following 5:59AM. Renter agrees to pay rental fee stipulated for period stated. If Equipment is kept for a longer period, rental fee will be charged at the stated rate until the Equipment is returned to the possession of MBCC.
- 10 No term or condition of this contract may be waived or modified as to MBCC except in writing signed by MBCC authorized representative or by an officer of MBCC who has been expressly authorized to do so by MBCC.

Encore offers a "3 Day Rate" on shows from four to seven days. Electrical Service is not included in equipment pricing. Please contact Edlen Electrical at (702) 322-5707. Additional labor, if required, is subject to the prevailing rate, four (4) hour minimum. Encore will contact you if additional labor is required for your booth. Written cancellation of equipment and services must be received by MBCC Exhibitor Services 72 hours prior to start time or a cancellation charge of 100% will be applied. Equipment delivery and installation times are prioritized after the completed form is processed by MBCC. MBCC is not responsible if equipment installation does not meet your timeline due to any unforeseen circumstances that may occur at show site. All prices are subject to change without prior notice.

For questions please call Encore Productions at (702)322-5735

THEATRICAL LIGHTING, TRUSS, MOTORS, RIGGING, STAGEHAND LABOR

Mandalay Bay partners with Encore Productions for all of your Theatrical Lighting, Truss, Motors, Rigging & Stagehand Labor needs. Encore Productions uses state of the art lighting equipment and techniques to create dynamic and stimulating visual displays. From ambient up lighting to dramatic synchronized intelligent lighting presentations, we give each client a unique and inspired look. Please call for assistance in planning your lighting at (702) 322-5735.



Encore Productions is the exclusive rigging company for Mandalay Bay. This exclusive includes all equipment and labor, including truss, motors, steel, spansets and any equipment needed from truss to ceiling. Labor is to include ground, high and supervisory riggers teams are built in coordination with client and OSHA regulations.

THEATRICAL LIGHTING

		Advance Price		Show Rate	
R18	Source 4 Par Can Unit	\$390.00	each	\$675.00	each
R19	Ellipsoidal Source 4 Leko Unit	\$390.00	each	\$675.00	each

Maximum six (4) individual lights per booth. Any lighting needs exceeding six (4) individual fixtures will require a custom lighting proposal. Theatrical Lighting fixtures include maintenance, installation, removal, outlet and one (1) focus. If refocus is required, an additional labor charge will apply.

TRUSS & MOTORS

		Advance Price		Show Rate	
R10	12" Box Truss - 10'	\$100.00	p/week	\$160.00	p/week
R11	12" Box Truss - 8'	\$83.00	p/week	\$131.00	p/week
R12	12" Corner Block	\$65.00	each	\$80.00	each
R13	20.5" Box Truss - 10'	\$135.00	p/week	\$195.00	p/week
R14	20.5" Box Truss - 8'	\$111.00	p/week	\$159.00	p/week
R15	20.5" Corner Block	\$90.00	each	\$105.00	each
R16	1/2 or 1 Ton Hoist	\$300.00	each	\$422.00	each
R17	Rigging Point (1/2 or 1 Ton Hoist Motor)	\$115.00	each	\$135.00	each

RIGGING LABOR

		Advance Price		Show Rate	
AVL2I	Labor In - Programmer	\$80.00	p/hour	\$160.00	p/hour
AVL3I	Labor In - Projectionist	\$80.00	p/hour	\$160.00	p/hour
AVL4I	Labor In - A/V Technician	\$80.00	p/hour	\$160.00	p/hour
AVL4O	Labor Out - A/V Technician	\$80.00	p/hour	\$160.00	p/hour
AVL5I	Labor In - Audio Technician	\$80.00	p/hour	\$160.00	p/hour
AVL5O	Labor Out - Audio Technician	\$80.00	p/hour	\$160.00	p/hour
RELI	Labor In - Lighting Electrician	\$80.00	p/hour	\$160.00	p/hour
RELO	Labor Out - Lighting Electrician	\$80.00	p/hour	\$160.00	p/hour
RL1I	Labor In - High Rigger	\$80.00	p/hour	\$160.00	p/hour
RL1O	Labor Out - High Rigger	\$80.00	p/hour	\$160.00	p/hour
RL2I	Labor In - Ground Rigger	\$80.00	p/hour	\$160.00	p/hour
RL2O	Labor Out - Ground Rigger	\$80.00	p/hour	\$160.00	p/hour

****If you have Truss & Rigging in Bayside A, B, C or D Hall, Periodic Porter service is required. Please refer to the Booth Cleaning section to submit your order****

Note: Straight Time is Monday - Friday, 8:00am-5:00pm and overtime is Monday - Friday Before 8:00am, after 5:00pm, weekends & holidays

LIFT EQUIPMENT

R01	Condor	\$210.00	p/hour
R02	Scissor Lift	\$210.00	p/hour

HANGING SIGNS

If you need to hang a sign in your booth please contact Encore at (702)322-5735 and they will create a custom order for you.

MANDALAY BAY EVENTS



decor | entertainment | design

Welcome to our full-service onsite event décor and entertainment company—
Mandaly Bay Events is here to facilitate your every event need!

MBE can produce stage sets, tradeshow booth exhibits, & themed environments.

We specialize in designing booth and exhibit décor, providing large format graphic productions, supplying furniture & specialty rental items, or even coordinating your talent & entertainment needs.



MBE offers a complete in-house exhibit booth décor, design, and trade show display department that specializes in company branding. Our services include personal consultants that help you plan, design, organize and book the best entertainment within your budget to make your exhibit a success from start to finish.



Professional trade show talent and decor draws attention and attracts clientele.

- *Dimensional and architectural signage
- *Large format photo realistic printing
- *Computer-cut vinyl graphics
- *Trade show banners

- *Award winning specialty acts & impersonators
- *Experienced entertainment professionals
- *Highest energy and skilled musicians
- *Most personable quality models

We carefully review your show schedule, logistical requirements, traffic flow and strive to create a sales environment that has impact and is an effective marketing tool.

Engage Mandaly Bay Events and learn more about trade show design, décor, & entertainment.

Phone: 702-322-5950
Fax: 702-322-5955

BOOTH SECURITY

Mandalay Bay's Security Officers are ready to provide you with a high level of dedication, professionalism, and integrity.

All security orders must be received twenty one days (21) prior to the first scheduled day. Every effort will be made to accommodate your request, however, orders placed after the twenty first (21) day will be contingent upon availability. Mandalay Bay Officers are hired per hour with a four hour minimum and extended hours may require additional officers to serve as breakers/rovers.

You will receive a final estimate that will list the number of hours and Officers required based on the schedule you provided. You are required to sign and send back the estimate with payment to guarantee your request for an Officer.

		Advance Price	Show Rate
SEC01	Mandalay Bay Security Officer	\$25.00 p/hour	\$30.00 p/hour

Please complete detailed schedule and submit with order form. Estimate will be sent based on information provided.

Date: _____ Start time: _____ End Time: _____ # of Hours: _____ Estimated # of Officers: _____

Date: _____ Start time: _____ End Time: _____ # of Hours: _____ Estimated # of Officers: _____

Date: _____ Start time: _____ End Time: _____ # of Hours: _____ Estimated # of Officers: _____

Date: _____ Start time: _____ End Time: _____ # of Hours: _____ Estimated # of Officers: _____

Date: _____ Start time: _____ End Time: _____ # of Hours: _____ Estimated # of Officers: _____

Event Name: CHANNEL PARTNERS CONF & EXPO **Company Name:** _____

Event Dates: March 1-3, 2010 **Contact Name:** _____

Booth #: _____ **Contact Number:** _____

For any additional ordering questions, please contact the Security Department at (702)632-4872.



To order services from Mandalay Bay visit www.mandalayorders.com

In to order electrical need's on-line the following password must be used to access the order forms: 030035MB.

The Advance Rate cut- off date is February 8th.. Any orders received after this date will be charged at the Show rate.

ELECTRICAL ORDER FORM
MAIL OR FAX TO

Questions? Visit www.edlen.com



3950 Las Vegas Blvd. South, Las Vegas, NV 89119
Ph: (702) 322-5707 Fax (702) 318-8220
mandalaybay@edlen.com

COMPANY:		BTH #	
EVENT:	Channel Partners Conference & Expo		
FACILITY:			
DATES:	March 1-3, 2010	EVENT#	030035MB

ELECTRICAL OUTLETS Approximately 120V/208V A.C. 60 Cycle - Prices are for entire event

	QUANTITY (For Show Hours Only)	QUANTITY (For 24hrs/day Double price)	ADVANCE PAYMENT PRICE	REGULAR PAYMENT PRICE	TOTAL COST
120 VOLT					
0 - 500 WATTS (5 AMPS)	_____	_____	89.00	134.00	_____
501 - 1000 WATTS (10 AMPS)	_____	_____	152.00	228.00	_____
1001 - 1500 WATTS (15 AMPS)	_____	_____	188.00	282.00	_____
1501 - 2000 WATTS (20 AMPS)	_____	_____	218.00	327.00	_____
208 VOLT SINGLE PHASE					
5 AMPS	_____	_____	190.00	285.00	_____
10 AMPS	_____	_____	267.00	401.00	_____
15 AMPS	_____	_____	316.00	474.00	_____
20 AMPS	_____	_____	376.00	564.00	_____
30 AMPS	_____	_____	432.00	648.00	_____
60 AMPS	_____	_____	550.00	825.00	_____
100 AMPS	_____	_____	808.00	1212.00	_____
208 VOLT THREE PHASE					
5 AMPS	_____	_____	268.00	402.00	_____
10 AMPS	_____	_____	320.00	480.00	_____
15 AMPS	_____	_____	368.00	552.00	_____
20 AMPS	_____	_____	443.00	665.00	_____
30 AMPS	_____	_____	547.00	821.00	_____
60 AMPS	_____	_____	748.00	1122.00	_____
100 AMPS	_____	_____	928.00	1392.00	_____

TRANSFORMER TO BOOST 208V up to approx. 230V - \$3 per amp with 20 amp min.

LIGHTING EQUIPMENT (Including current consumed) Include drawing showing light location.

100 WATT ARM LIGHT ¹	_____	_____	124.00	186.00	_____
120 WATT FLOOD LIGHT ²	_____	_____	106.00	159.00	_____
120 WATT DBL POLE LIGHT ²	_____	_____	147.00	221.00	_____

1. Require hard wall for installation. 2. Cost includes installation at rear or side rail of in-line booths. Other locations require labor & material. 3. Time & material will apply when lift is required to mount overhead. Please see #7 on back.

MATERIAL (Electricity not included. Materials should be picked up at the service desk)

15' EXTENSION CORD	_____	_____	21.00	_____	_____
MULTI OUTLET STRIP	_____	_____	21.00	_____	_____

LABOR

ST (Mon - Fri 8:00 - 4:30 pm, excluding Holidays)	_____	_____	89.00	_____	_____
OT (Mon - Fri 4:30 pm - 8:00 am, Sat, Sun & _____)	_____	_____	178.00	_____	_____

FOR ADVANCE PAYMENT PRICE to apply we must receive your order, payment and floor plan showing main power location and distribution points (see item #1 on reverse) prior to this

DEADLINE DATE OF:
February 8, 2010

Avoid Duplication !!

If you fax this form with credit card info, do not mail the original form or send another form of payment.

ONLINE ORDERING

This show may be available on line. Visit www.edlen.com. Use the event # above as your password.

ISLAND BOOTHS

There is a minimum labor charge of (1) hour to deliver power to all Island booths. All additional distribution is done by Edlen electricians on a time & material basis.

208V & HIGHER VOLTAGES

There is a minimum labor charge of (1) hour for installation & 1/2 hour for removal of all high voltage services. Material charges may apply. If you require services not listed on this form please call for a quote.

DEDICATED OUTLETS

Dedicated outlets require a 20 amp outlet.

24 HOUR SERVICES

Electricity will be turned on within 30 minutes of show opening and off within 30 minutes of show closing, show days only. If you require power at any other time order 24 hour power at double the outlet rate.

BY SIGNING THIS FORM, EXHIBITOR HEREBY AGREES TO ALL TERMS AND CONDITIONS
SEE REVERSE SIDE FOR ADDITIONAL TERMS AND CONDITIONS

FOR OFFICE USE ONLY

DATE RECEIVED	_____
PAYMENT METHOD	_____
AMOUNT RECEIVED	_____
RECEIPTED BY:	_____

PLACE YOUR TOTAL PAYMENT HERE

All foreign checks must be drawn on U.S. Banks Only. Edlen reserves the right to correct orders figured incorrectly.

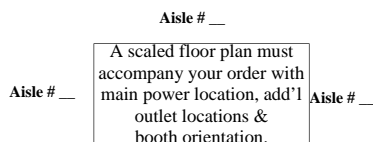
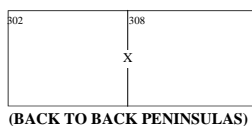
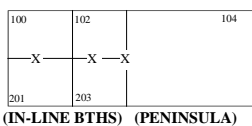
COMPANY NAME:		PHONE:		FAX:	
ADDRESS:		CITY:		ST:	ZIP:
SIGNATURE:		PRINT NAME:		Country:	
EMAIL ADDRESS:					
PAID BY: CK AMX VISA MC DISC DINER				EXP DATE:	
CARD HOLDER SIGN:			PRINT NAME:		
CREDIT CARD BILLING ADDRESS (If different from address above)					
FOR WIRE TRANSFERS, PLEASE CALL (702) 322-5707 for more information					
ADDRESS:		CITY:		ST:	ZIP:

VERY IMPORTANT TERMS & CONDITIONS

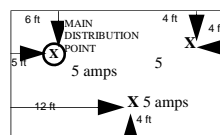
1. Order with payment & floor plan (for island booths or any booth requiring distribution of electrical services) must be received prior to the deadline date on the front of this form for advance payment rates to apply. Orders faxed or mailed without payment and required floor plan will not be guaranteed advance rates. Orders received after the deadline date will be charged at the regular rate. A purchase order or photocopy of a check are not considered valid forms of payment for securing advanced rate.
2. In the event that the totals are calculated incorrectly on the front of this form, Edlen reserves the right to make the necessary corrections and charge the corrected amount. Exhibitors will be notified by fax of any such corrections.
3. Outlet rates listed include bringing the services to one location at the rear of all in-line or peninsula booths. All services provided to island booths require labor and material for distribution. If floor plan showing main power location is not submitted prior to Edlen move-in date, Edlen will bring the main power to a convenient location at Edlen's discretion. Please refer to item #6.
4. Outlet rates listed **do not** include the connection of any equipment, special wiring, distribution of electrical services or labor. Distribution from the power source to all other locations in a booth space *regardless of booth type* requires labor and is performed on a time and material basis. Exhibitors are invited to contact the local Edlen office to discuss any additional costs that may be incurred.
5. A separate outlet must be ordered for each location where an electrical service is required. 5 amps or 500 watts is the minimum amount of power that can be ordered for any one location. If you require a hoist, a separate electrical service must be ordered for your motor power.
6. Labor rates are based on current wage scales and are subject to change in the event of a wage increase after rates have been published. A minimum charge of (1) hour labor will apply for all installation work. The removal of this work will be charged a minimum of 1/2 hour or 1/2 the total time of installation.
7. Edlen employees are authorized to cut floor coverings when essential for installation of services unless otherwise directed.
8. Edlen is the exclusive provider of all material & equipment used in the distribution of temporary electrical services throughout the exhibit hall including the exhibitors booth space. This material is provided on a rental basis ONLY and remains the property of Edlen. It shall be removed only by Edlen employees.
9. Any extension cords or power strips ordered on the front of this form should be picked up at the service desk.
10. Standard wall and other permanent building utility outlets or sockets are not part of booth space and may not be used by exhibitors unless electrical services have been ordered through Edlen.
11. All equipment regardless of source of power, must comply with federal, state and local codes. Edlen reserves the right to inspect all electrical devices and connections to ensure compliance with all codes, for which labor charges can be incurred. Edlen is required to refuse connections where the Exhibitor wiring or equipment is not in accordance with electrical codes.
12. All electrical equipment must be properly tagged and wired with complete information as to the type of current, voltage, phase, cycle, horsepower, etc., required for operation.
13. All Exhibitor's cords must be a minimum of 14 gauge, 3 wire and grounded. Two (2) wire extension cords are not allowed. All exposed non-current carrying metal parts of fixed equipment, which are liable to be energized shall be grounded.
14. Payment in full must be rendered during the event. Exhibitors ARE NOT billed for services provided. Services may be interrupted if payment is not received.
15. Credit will not be given for services installed and not used. All orders are subject to a 25% cancellation fee if cancelled in writing & received by Edlen within 21 calendar days prior to show opening. Edlen will not refund overpayment, except sales tax, in amounts less than \$50.00 unless specifically requested in writing.
16. Claims will not be considered or adjustments made unless filed in writing by Exhibitor prior to the close of the event.
17. Exhibitor holds Edlen harmless for any and all losses of power beyond Edlen's control, including, but not limited to, losses due to utility company failure, permanent power distribution failure, power failure caused by vandalism, faulty Exhibitor equipment or overloads caused by Exhibitor.
18. It is agreed that in the event it becomes necessary to turn this matter over to an attorney for collection, or to file a lien, or foreclosure, or otherwise, Exhibitor will pay Edlen its attorney fees or applicable agency fees.
19. A service charge of 1.5% per month on any unpaid balances will be assessed starting 10 days after date of invoice. A \$25.00 service charge will be assessed for all returned checks and credit cards. Exhibitor agrees to reimburse Edlen for all applicable rental taxes.
20. By signing this form, exhibitor hereby agrees to all terms and conditions on this order form.

COMMONLY ASKED QUESTION - WHERE WILL MY OUTLET BE LOCATED?

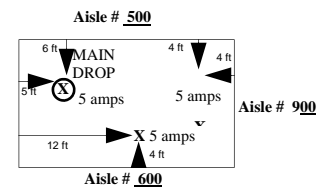
Outlets are located as depicted below for inline & peninsula booths. All other locations require labor on a time & material basis. Exhibitors with hard wall booths must make arrangements with Edlen to bring power inside the booth on a time and material basis.



ISLAND BOOTHS



EXAMPLE-FLOOR POWER



EXAMPLE-CEILING POWER

**FOR OTHER COMMONLY ASKED QUESTIONS VISIT OUR WEB SITE @ WWW.EDLEN.COM
OR CALL THE NUMBER ON THE FRONT OF THIS FORM.**

ELECTRICAL LABOR ORDER FORM



IMPORTANT!!

THE REVERSE SIDE OF THIS FORM MUST BE COMPLETED AND RETURNED WITH ELECTRICAL ORDER FORM

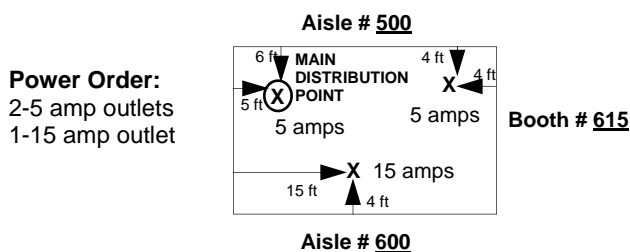
Step 1 Please read the list of work below. If you require any of this work to be performed in your booth space, it must be performed by Edlen Electricians. This work falls within the jurisdiction of the electrical union and cannot be performed by any other union, I&D house or exhibitor. Please feel free to contact our office for clarification of scope of work.

WORK REQUIRED	IMPORTANT RULES AND INFORMATION
<ol style="list-style-type: none"> 1. Electrical distribution under carpet and flooring. 2. Electrical distribution overhead and/or through booth structure. 3. Connection and hard-wiring of all 208 or higher voltage services, electrical motors, dimmers, disconnects or sound and projection equipment. 4. Lighting used as spot or flood lights. 5. Wiring of overhead signs. 6. Condor (for installation of electrical signs and/or rotators). 7. Forklift (for installation of electrical headers and/or light boxes) 8. Assembly and hanging of all static lighting and truss. 	<ol style="list-style-type: none"> 1. Please be advised that whenever possible, Edlen requests an authorized supervisor to accompany our electrician to the labor desk when they have completed their work in your booth, in order to sign out the electrician. 2. The minimum labor charge will equal one (1) hour per man for installation and one-half (1/2) hour per man or one half the installation time for dismantle. Please refer to the Electrical Order Form for labor rates and terms. 3. When an electrician goes to a booth for requested labor "With Supervision" and no supervision is available, there will be a minimum charge of one (1) hour labor per man requested. 4. If lift equipment is required to hang special lighting, signs, etc., the exhibitor will be charged an hourly rate for the lift and its operator. 5. Time must be allowed for the electrician to gather necessary equipment, have their work checked by the exhibitor and return tools and equipment to the supply office prior to being signed out.

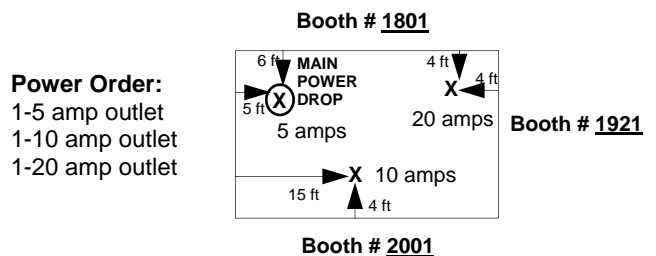
Step 2 If any of the work listed above is required, the following information **MUST** be provided in order to avoid delay of electrical installation:

A scaled floor plan with exact outlet locations, including dimensions, booth orientation reflecting surrounding booth or aisle numbers & main power drop location for island booths. You can download blank floor plan grids from our website at www.edlen.com. Power comes from the ceiling in the North & Central Halls of the Las Vegas Convention Center & Cashman Center. Power comes from the floor in the South Halls of the Las Vegas Convention Center & various hotels.

You must order a separate outlet for each outlet location on your floor plan. **Example:**



EXAMPLE-FLOOR POWER



EXAMPLE-CEILING POWER

REVERSE SIDE MUST BE COMPLETED

ELECTRICAL LABOR ORDER FORM

Mail or Fax Order to:



3950 Las Vegas Blvd. South, Las Vegas, NV 89119
 Ph: (702) 322-5707 Fax (702) 318-8220
 mandalaybay@edlen.com

Company:		Bth#	
Contact:			
Phone:		Fax:	
Event: Channel Partners Conference & Expo			
Facility MANDALAY BAY			
Dates March 1-3, 2010		Event # 030035MB	

BE SURE TO COMPLETE COMPANY INFORMATION ABOVE

Step 3 If none of the work listed on the reverse of this form is required in your booth, please sign below and return with the Electrical Order Form.

I have read the "Work Required" list on the front of this form. My booth does not require electrical labor.

Authorized Signature _____ Date _____

Step 4 Complete the credit card information below. No labor is performed without this information. The credit card information is a guarantee for services rendered. It may be exchanged for cash, a company check or a different credit card in settling final charges before the close of the show.

Credit Card Information: [] Master Card [] Visa [] American Express [] Diners Club [] Discover

Credit Card # _____ Expiration Date _____

Authorized Signature: _____ Print Name: _____

Step 5 Exhibitors requiring distribution under carpet or flooring should complete the "Authorized to Proceed-Without Supervision" below. **This allows Edlen to distribute your electrical services on the floor prior to your arrival, expediting your carpet installation, freight move-in and booth installation.** If you or your representative prefer to be present during electrical distribution, complete step 6 below.

AUTHORIZED TO PROCEED-WITHOUT SUPERVISION, per the attached floor plan. Edlen will proceed on straight time whenever possible, however, Edlen must follow event installation schedules which may require overtime installation.

Authorized Signature: _____ Print Name: _____

Estimated date and time of booth installation: Date: _____ Time: _____

Step 6 Authorized to Proceed With Supervision, per the attached floor plan. Edlen will proceed on straight time whenever possible. However, Edlen must follow event installation schedules. Please be advised that all supervised labor will be provided on a first-come, first-served basis. You must check in at the Edlen Service Desk at least one hour prior to the time you request below to confirm your labor call.

I or my representative wish to be present during electrical distribution.

Estimated Date: _____ Time: _____ # of electricians: _____ Please come to the Edlen Service Desk at least one hour prior to requested date and time to confirm labor call.

Name of Supervisor: _____ Authorized Signature: _____

I & D House: _____ Telephone Number: _____

Step 7 If you require any additional electrical work in your booth, please provide us with a production schedule or complete the section below. This will assist us in accommodating labor requirements. Example:

Day Monday Date 1/5 # of electricians 2 Time 8am Work requested Hang track lights

Day Monday Date 1/5 # of electricians 1 Time 2pm Work requested Hook up 208 volt service

Day Tuesday Date 1/6 # of electricians 4 Time 8am Work requested Hang and power up static lighting

Day _____	Date _____	# of electricians _____	Time _____	Work requested _____
Day _____	Date _____	# of electricians _____	Time _____	Work requested _____
Day _____	Date _____	# of electricians _____	Time _____	Work requested _____
Day _____	Date _____	# of electricians _____	Time _____	Work requested _____
Day _____	Date _____	# of electricians _____	Time _____	Work requested _____
Day _____	Date _____	# of electricians _____	Time _____	Work requested _____

Please be advised that labor will not be automatically dispatched according to production schedule. A representative must come to Edlen's Service Desk at least one hour prior to each individual labor call to confirm that booth is ready for such labor.

AIR & WATER ORDER FORM

MAIL OR FAX TO



3950 Las Vegas Blvd. South, Las Vegas, NV 89119
Ph: (702) 322-5707 Fax (702) 318-8220

Questions ? Visit www.edlen.com

COMPANY:		BTH #	
EVENT:	Channel Partners Conference & Expo		
FACILITY:	MANDALAY BAY		
DATES:	March 1-3, 2010	EVENT#	030035MB

COMPRESSED AIR No compressors are allowed other than those supplied by Edlen unless they are a fixed part of your machine.

Service Description	Advance Rate	Show Rate	Qty	Total
1st Air Connection in Booth	\$416.00	\$624.00		
Additional Air Connection in booth	\$208.00 p/outlet	\$312.00 p/outlet		
CFM requirements (minimum of five (5) CFMs)	\$8.00 p/CFM	\$11.00 p/CFM		
Air Labor In (see details below before ordering)	\$77.00 p/hr ST \$154.00 /hr OT	\$77.00 p/hr ST \$154.00 p/hr OT		
Air Labor Out (see details below before ordering)	\$77.00 p/hr ST \$154.00 /hr OT	\$77.00 p/hr ST \$154.00 p/hr OT		

WATER

Service Description	Advance Rate	Show Rate	Qty	Total
1st Water Connection in Booth	\$416.00	\$624.00		
Additional Water Connection in booth	\$208.00 p/outlet	\$312.00 p/outlet		
Water Labor In (see details below before ordering)	\$77.00 p/hr ST \$154.00 /hr OT	\$77.00 p/hr ST \$154.00 p/hr OT		
Water Labor Out (see details below before ordering)	\$77.00 p/hr ST \$154.00 /hr OT	\$77.00 p/hr ST \$154.00 p/hr OT		

DRAINS Size of connection _____ # of connections _____ Time & Material will apply when pumps are required to drain services.

Service Description	Advance Rate	Show Rate	Qty	Total
1st Drain Connection in Booth	\$416.00	\$624.00		
Additional Drain Connection in booth	\$208.00 p/outlet	\$312.00 p/outlet		
Drain Labor In (see details below before ordering)	\$77.00 p/hr ST \$154.00 /hr OT	\$77.00 p/hr ST \$154.00 p/hr OT		
Drain Labor Out (see details below before ordering)	\$77.00 p/hr ST \$154.00 /hr OT	\$77.00 p/hr ST \$154.00 p/hr OT		

FILL & DRAIN

Service Description	Advance Rate	Show Rate	Qty	Total
Fill & Drain (0-200 gallons) Labor charge of a minimum of one (1) hour for installation and a minimum of one (1) hour for removal.	\$234.00	\$351.00		
Fill & Drain (201-500 gallons) Labor charge of a minimum of one (1) hour for installation and a minimum of one (1) hour for removal.	\$465.00	\$697.00		
Fill & Drain (each addl 100 gallons) Labor charge of a minimum of one (1) hour for installation and a minimum of one (1) hour for removal.	\$34.00 p/100g	\$50.00 p/100g		

MISCELLANEOUS REQUIREMENTS CALL FOR A QUOTE See back for more for more details **TOTAL PAYMENT = _____**

COMPANY NAME:		PHONE:		FAX:	
ADDRESS:		CITY:		ST:	ZIP:
SIGNATURE:			PRINT NAME:		Country:
EMAIL ADDRESS:					
PAID BY: CK AMX VISA MC DISC DINER				EXP DATE:	
CARD HOLDER SIGN:			PRINT NAME:		
CREDIT CARD BILLING ADDRESS (If different from address above)			FOR WIRE TRANSFERS, PLEASE CALL (702) 322-5707 for more information		
ADDRESS:		CITY:		ST:	ZIP:

LABOR INSTRUCTIONS – There is a minimum charge of 1 hr for installation and 1/2 the total time of installation for removal of air and water/drain services. The minimum charge for fill & drain services is 1 hr for installation & 1 hr for removal. ST is Monday-Friday 8am -4:30pm, except holidays. OT is Monday-Friday 4:30pm-8am, all day Sat, Sun & Holidays. When do you move-in (ST? or OT?) When does the show move out (ST? or OT?) Read the terms noted on the back of this form carefully. Please provide a scaled floor plan noting your outlet locations.

**FOR DISCOUNT PRICE TO APPLY
PAYMENT MUST ACCOMPANY ALL ORDERS
21 DAYS PRIOR TO SHOW OPENING
DEADLINE DATE:
February 8, 2010
FOR OFFICE USE ONLY 26**

IMPORTANT TERMS/CONDITIONS AND REGULATIONS

1. Order (with payment) must be received a minimum of 21 days prior to the scheduled event opening for advanced payment rates. Orders faxed or mailed without payment will not guarantee advance rates, payment must be received as well. Orders received less than 21 days prior to scheduled event opening will be charged at the regular rates.
2. In the event that the totals are calculated incorrectly, Edlen reserves the right to make the necessary corrections. Exhibitors will be notified by fax of any corrections made. This includes adding the required minimum CFM charges when applicable and labor charges.
3. All outlets will be installed on the floor at the back wall of in-line and peninsula booths. All services ordered for island booths will be dropped to one location in the booth. Edlen will make every attempt to deliver these services to a location convenient to the exhibitor.
4. Distribution of services throughout the booth space, whether it's under the carpet, above the carpet or overhead is done on a time and material basis. Lift charges will apply as overhead distribution is necessary.
5. There is a minimum labor charge to provide each of the services listed on the front of this form. Please read "Labor Instructions" box located on the front of the form. Labor charges are based upon current wage rates and are noted on the front of the form.
6. Water, drain and gas services located more than 25 feet from the facilities closest distribution point will be charged additional footage on a per footage basis. Exhibitors are encouraged to contact Edlen to discuss any potential additional costs.
7. In some instances a pump is required to drain services out of an exhibitor's booth. When this occurs, time & material charges will apply. Exhibitors are encouraged to contact Edlen to discuss any potential additional costs.
8. Edlen plumbers are to make all service connections. Requests for additional connections are charged at the additional outlet rate. Special equipment requiring company engineering or technicians for assembly, servicing, preparatory work and operation may be executed without Edlen plumbers.
9. Service outlet size is determined by the volume required. Airline size is dictated by the CFM requirements. Standard airlines terminate with a 1/2" female iron pipe valve.
10. Compressed Air is supplied during show hours only. If compressed air is required for non-show hours please call for a quote.
11. No compressors are allowed other than those supplied by Edlen unless they are a fixed part of your machine.
12. Wall, column and permanent building utility outlets are not part of booth space and are not to be used by exhibitors.
13. Unless otherwise directed, Edlen personnel are authorized to cut floor coverings to permit installing service(s) ordered.
14. Pressure for Water Services may vary. No guarantee can be made of minimum or maximum pressure. If pressure is critical, the exhibitor should arrange to have a pressure regulator valve installed.
15. Natural Gas "when available" is not regulated by Edlen and is at the facility pressure. (4oz.) Call for price quote when available.
16. All equipment using water must have inlet and outlet properly tagged.
17. All equipment must comply with state and local codes.
18. **Edlen will not be responsible for moisture or water in air lines. Exhibitors should supply their own filter or other equipment to handle moisture or water**
19. Edlen must have 30 days notice in order to supply special regulators, strainers, traps, etc..
20. Claims will not be considered or adjustments made unless filed by the exhibitor in writing prior to close of the event, no exceptions.
21. Credit will not be given for connections installed and not used.
22. Payment in full for all plumbing services provided must be made in full prior to close of the event.
23. It is agreed that in the event it becomes necessary to turn this matter over to an attorney for collection, or to file a lien, or foreclosure, or otherwise, exhibitor will pay Edlen its attorney fees or applicable agency fees.
24. A service charge of \$25.00 will be assessed for all returned checks or declined credit cards.
25. A service charge of 1.5% per month on any unpaid balances will be made starting 10 days after date of invoice.

**POWER TO OPERATE ANY PLUMBING APPARATUS IS NOT INCLUDED.
ALL ELECTRICAL REQUIREMENTS MUST BE ORDERED ON THE ELECTRICAL FORM
For Further Information please visit our web site at www.edlen.com
Or call the number on the front of this form.**